

Buyer services

1. We create a profile that will help us find the type of property that best suits your taste, budget and needs.
2. Knowing your needs and with our expertise, we advise you and make you see aspects that you may not have taken into account.
3. We display the available properties.
4. If we don't have what you are looking for, we contact our network of partners and, if necessary, we extend the search to include properties that we don't have in our portfolio.
5. Visits to the properties of interest, providing detailed information.
6. We advise on all the additional expenses involved in buying a property.
7. Market analysis to offer the buyer a clear picture of prices and trends in the desired area.
8. In the event that renovation is required, we facilitate visits with an architect and/or builder who will advise on its cost.
9. Assistance in price negotiation.
10. We advise and guide you on the financing options available, including mortgages, loans and/or loans between family members.
11. Mortgage processing through our partners.
12. Management and review of all documents required for the purchase, ensuring that everything is in order, free of charges or pending associated expenses. On certain occasions we personally take care of their cancellation.
13. We provide the type of personalized reservation contract, with legal security, that best suits the circumstances of the operation.
14. Accompanying you to the notary's office, giving you the peace of mind of having an experienced advisor, who will supervise the signing of the sale and resolve any doubts that may arise.
15. Processing utility changes.
16. We have a network of trusted professional contacts, such as architects, builders, electricians and other specialists, who will help you carry out any renovation or customization you wish to make to your new property.
17. We provide information on local services such as schools, healthcare, public transport, sports activities, etc.
18. A team is available to answer any questions or queries throughout the entire purchase process, ensuring a smooth and satisfactory experience.